# Investor Presentation June 30, 2025



TINC

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  for further information on TINC and its portfolio.

# CREATING SUSTAINABLE VALUE BYINVESTINGIN THE INFRASTRUCTURE FOR THE WORLD ORROW MERCINE

TINC

## **About TINC**









INVESTMENT COMPANY



32 PORTFOLIO COMPANIES



**INFRASTRUCTURE** 



**760 MILLION PORTFOLIO FAIR VALUE** 

(including commitments)



LISTED ON **EURONEXT BRUSSELS** 



ACTIVE IN **BELGIUM**, THE NETHERLANDS, **FRANCE AND IRELAND** 

# TINC is inspired by significant societal trends

Low-carbon world

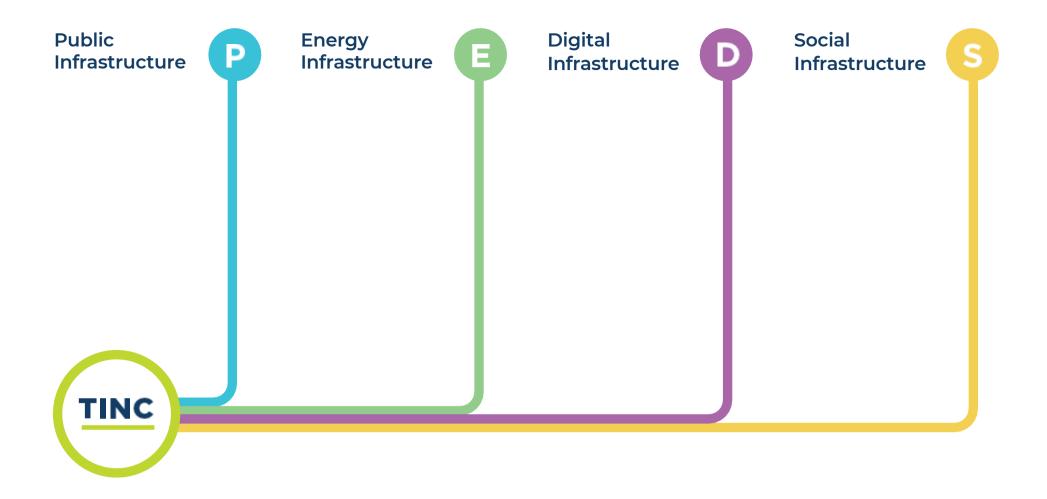
Digitisation

**Building Back Better** 

Care and wellbeing



# TINC invests in four segments



# TINC invests in project and corporate infrastructure



Project Infrastructure



Capital-intensive activities



Value creation from **recurring** cash receipts



Defined in time, growth perspectives and financial commitments



Finite lifespan with **no or limited upside potential** 

Combining the **cash flows** from infrastructure projects ...



... with the **growth profile** of the corporate infrastructure



Corporate Infrastructure





Value creation from recurring cash receipts and growth



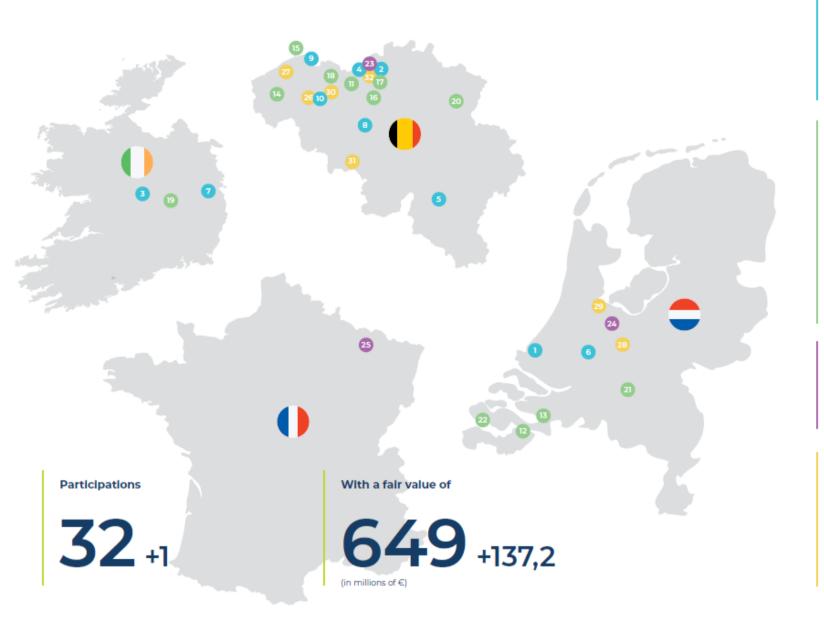
Focus on growth, organically or via acquisitions



**Growth potential** 



## Investment portfolio



#### Public Infrastructure

- 1- A15 Maasvlakte-Vaanplein
- 2- Brabo I
- 3- Higher Education Buildings
- 4- Hortus Conclusus
- 5- L'Hourgnette
- 6- Prinses Beatrixsluis
- 7- Social Housing Ireland
- 9- Via Δ11
- 10- Via R4 Gent

#### Energy Infrastructure

- 11- Berlare Wind
- 12- Kreekraksluis
- 13- Kroningswind
- 14- Lowtide/Hightide
- 15- Nobelwind
- 16- Solar Finance
- 17- Storm Group
- 18- Storm Wind België
- 19- Storm Wind Jerland
- 20- Suproof
- 21- Zelfstroom
- 22- Mufasa +

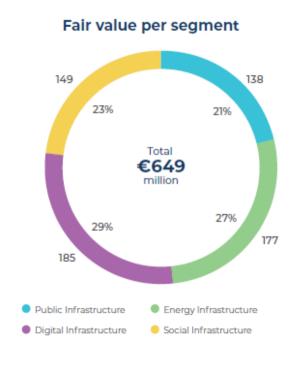
#### Digital Infrastructure 29%

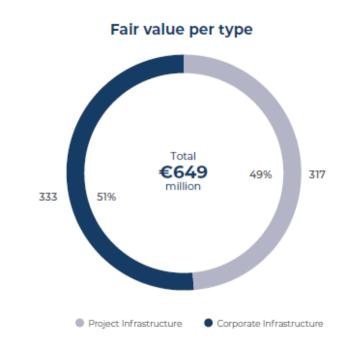
- 23- Datacenter United
- 24- GlasDraad
- 25- NGE Fibre

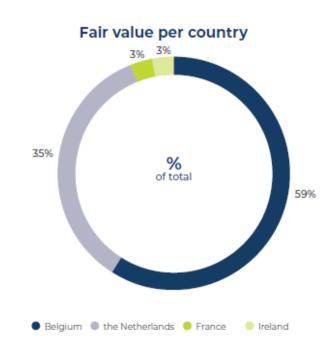
#### Social Infrastructure 23%

- 26- Azulatis
- 27- De Haan Vakantiehuizen
- 28- Eemplein
- 29- Garagepark
- 30- Obelisc
- 31- Réseau Abilis
- 32- Yally

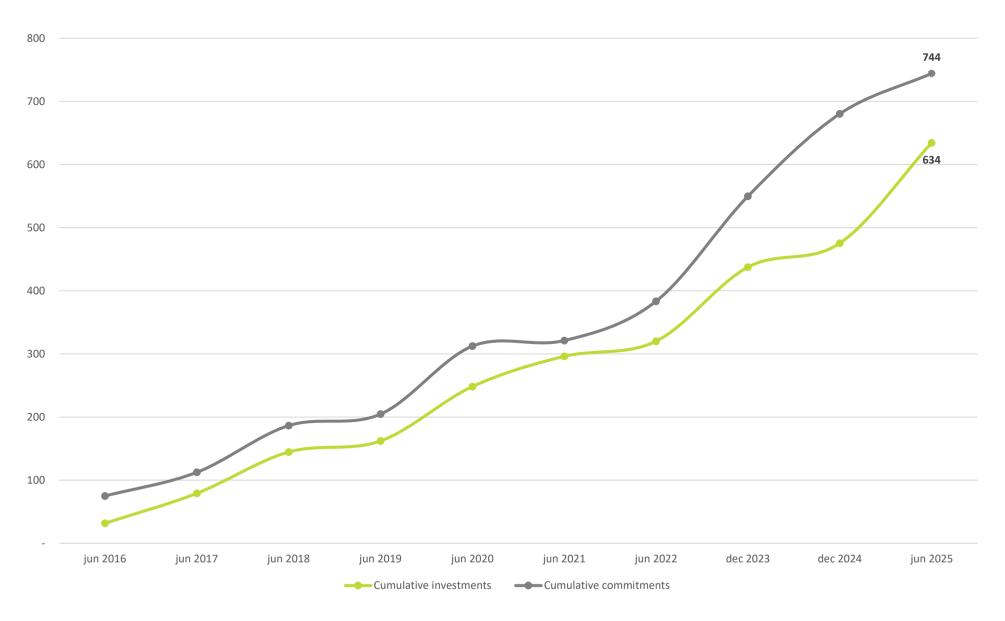
## Diversification of the portfolio







## **Investments in numbers since IPO**



## **Investments in numbers HY2025**

#### **NEW INVESTMENT COMMITMENTS IN HY2025**

65

(in million €)

#### **EFFECTIVE INVESTMENTS IN 5 PORTFOLIO COMPANIES in HY2025**

**159** (in million €)

#### **OUTSTANDING INVESTMENT COMMITMENTS AT 30/06/2025**

111

(in million €)

	Total	2025	2026	2027	2028
(in m€)	110.8	21.3	58.7	13.8	17.0
	Total	Public Infrastructure	Energy Infrastructure	Digital Infrastructure	Social Infrastructure
(in m€)	110.8	65.5	33.4	2.8	9.0















# Financial Update TINC

## **Balance sheet**

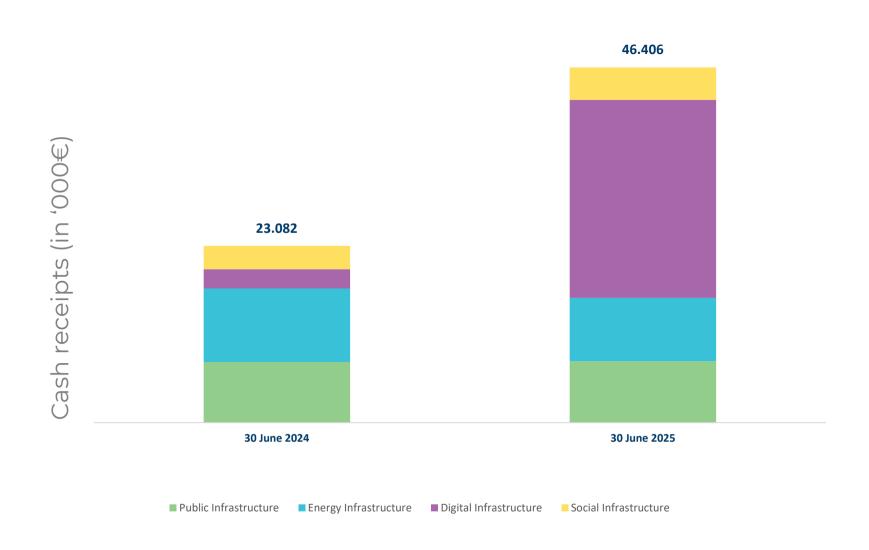
Period ending at (in '000 €)	December	31, 2024		June 30, 2025
Fair value (FV) of the portfolio companies		512,070	)	649,295
Cash/(Debt)		(6,010)	)	(33,759)
Other		363	3	(260)
Net asset value (NAV)		506,422	2	615,276
Net asset value per share (€)		13.93	3	12.69
Weighted average discount rate		8.40% 8.73%		
	Public Infrastructure Infras	Energy tructure	Digital Infrastructure	Social Infrastructure
	7.69%	8.49%	9.93%	8.27%

- TINC has a €200 million bank credit line of which €34 million has been drawn at June 30, 2025
- · Sustainable Finance Framework available

## Result

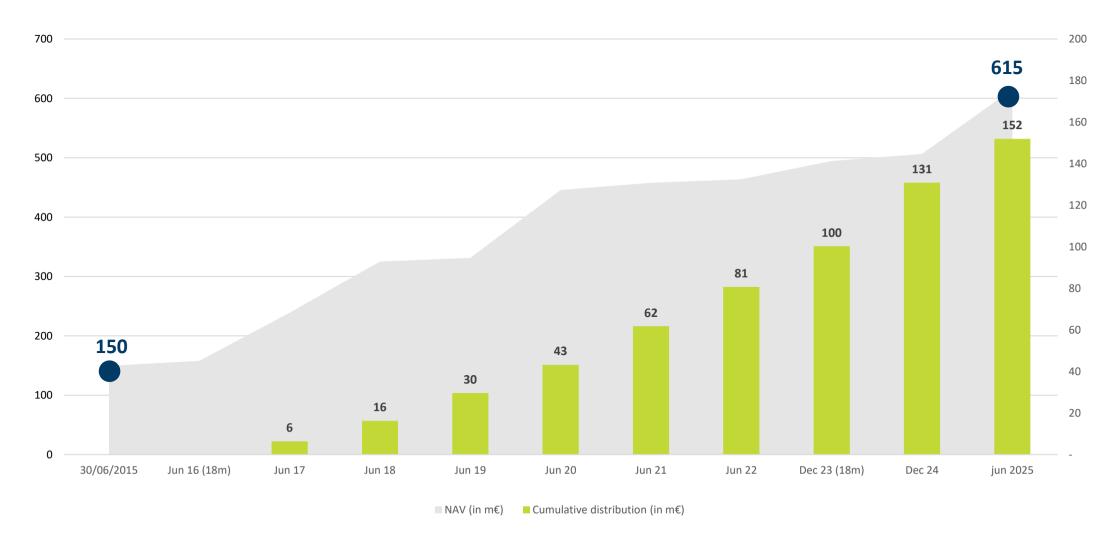
Period ending at (in '000 €)	<b>June 30, 2024</b> 6 months	<b>June 30, 2025</b> 6 months
Portfolio result: profit (loss)	21,897	24,532
Operating result: profit (loss)	18,213	20,137
Net result of the year: profit (loss)	18,010	18,396
Net result per share	0.50	0.50

# **Cash receipts**

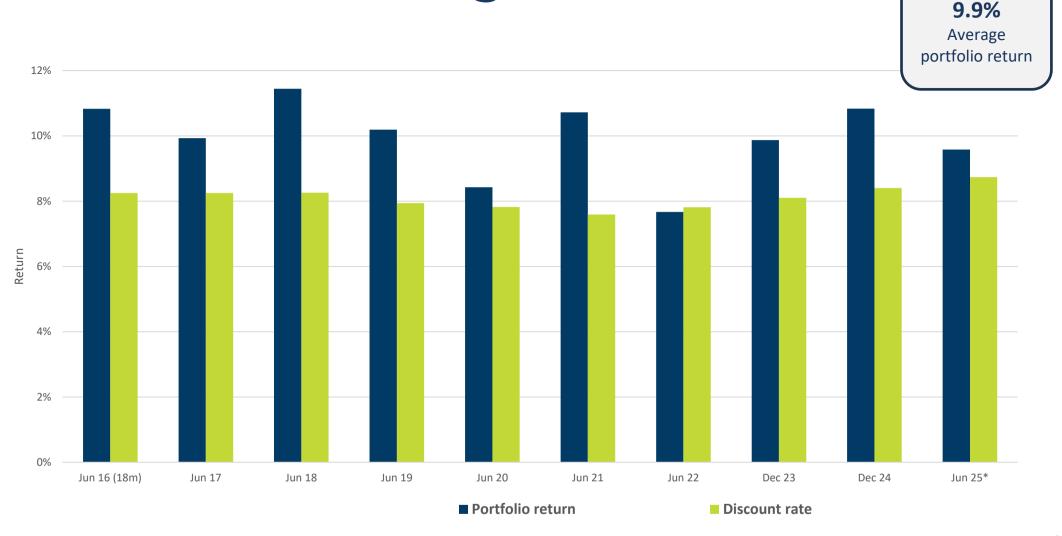




# Since IPO, TINC has more than quadrupled its NAV, including shareholder distributions

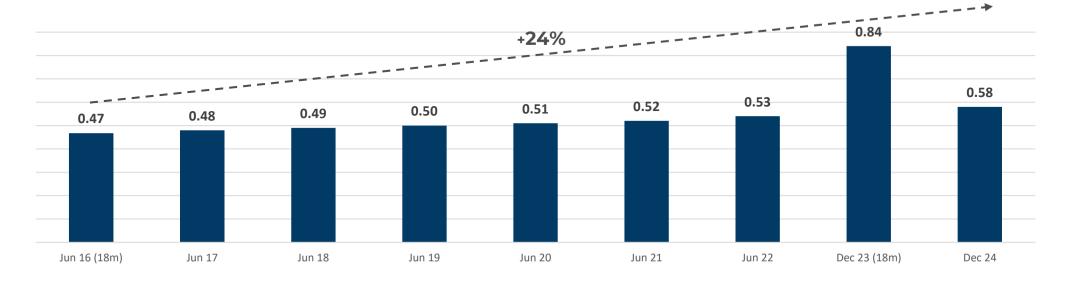


# Track record of historical portfolio returns exceeding discount rates



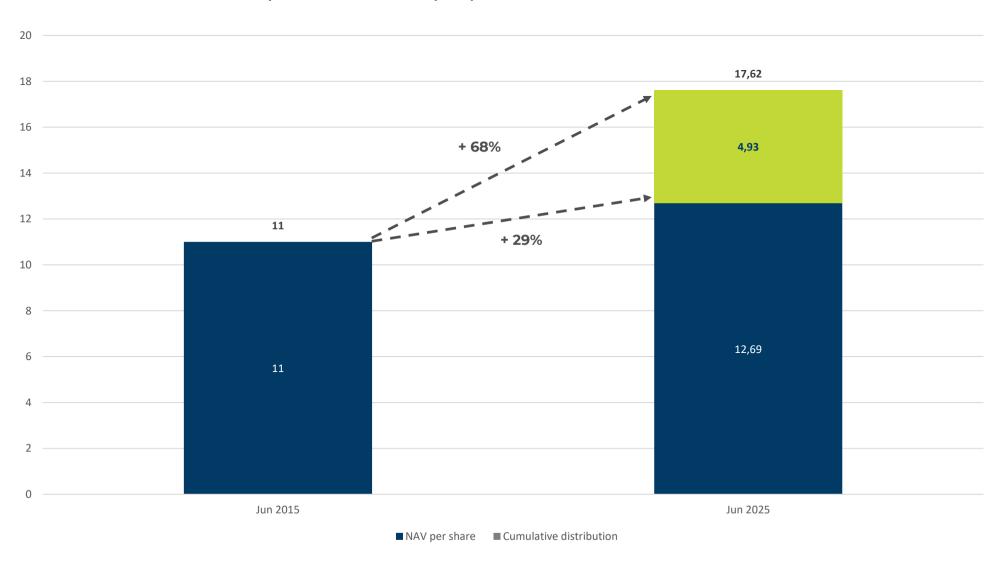
# Trackrecord of growing shareholder distributions

- Distribution has increased for eight consecutive years
- Increase of distribution of 24% since IPO
- €152m distributed to shareholders since IPO
- Proposed distribution of € 0.59 per share for FY25 (subject to approval in May 2026)



## Track record of value creation

NAV + cumulative distribution per share since IPO (in €)





## Target to double the portfolio to > €1bn



# Enhancing the competitive edge and average portfolio return of TINC



- From an investor in infrastructure projects towards corporate investments in infrastructure companies
- A shift towards more growth

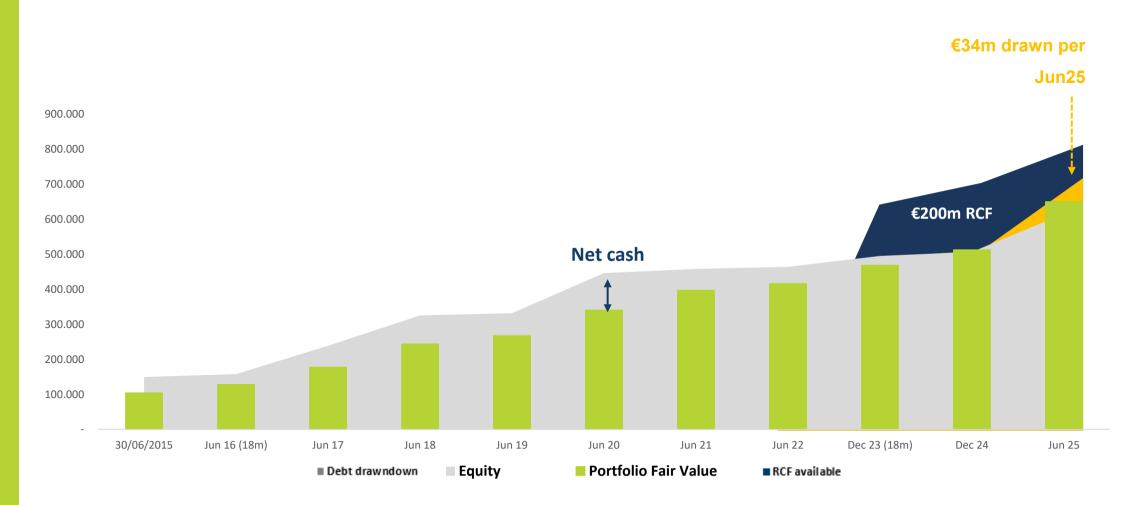


- Ability to invest larger tickets will enhance the pricing power and expected return
- TINC must be able to mobilize investment tickets up to € 100 million

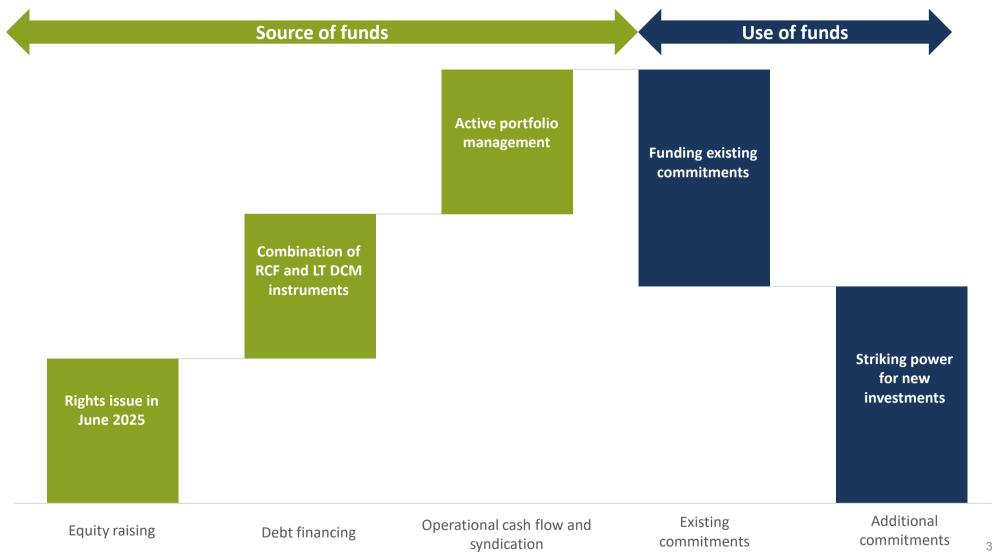
From a projected return target of 8.73% on the existing portfolio towards

an average return **target of 10%** on new investments

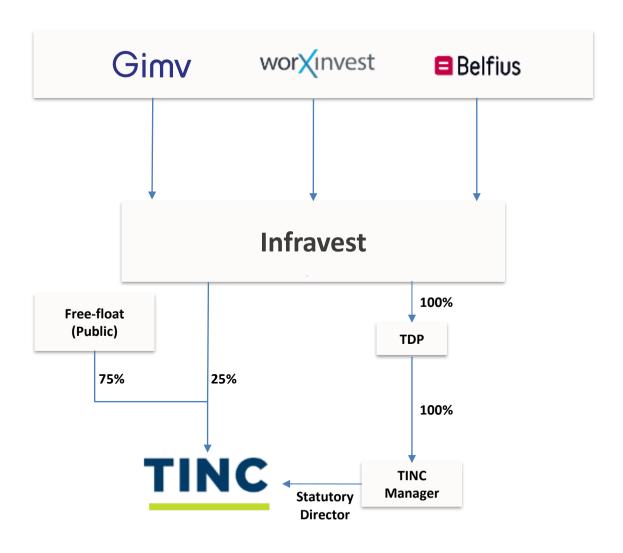
## **Enhancing capital allocation**



# Mix of equity, debt, operational cash flows and syndication



### New shareholder structure







# CREATING SUSTAINABLEVALUE BYINVESTINGIN THEINFRASTRUCTURE FOR THE WORLD OFTOMORROW

TINC

# **Appendix**

# **Key figures**

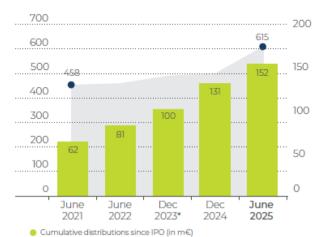
2025 (6m)
96,485
15,276
49,295
8.73%
33,759
59,098
64,917
24,532
9.58%*
46,406
18,396
n.a.
n.a.
4



June 2021	June 2022	Dec 2023 (18m)	Dec 2024	June 2025 (6m)
36,363,637	36,363,637	36,363,637	36,363,637	48,484,849*
12.59	12.75	13.60	13.93	12.69
0.85	0.69	1.40	1.17	0.50
0.52	0.54	0.84	0.58	n.a.
60.86%	78.63%	60.00%	49.64%	n.a.
12.50	13.16	11.75	11.02	10.24
4.16%	4.10%	4.77%	5.26%	n.a.
6.89%	5.39%	7.27%	8.58%	n.a.
	36,363,637 12.59 0.85 0.52 60.86% 12.50 4.16%	36,363,637 36,363,637 12.59 12.75 0.85 0.69 0.52 0.54 60.86% 78.63% 12.50 13.16 4.16% 4.10%	(18m)           36,363,637         36,363,637         36,363,637           12.59         12.75         13.60           0.85         0.69         1.40           0.52         0.54         0.84           60.86%         78.63%         60.00%           12.50         13.16         11.75           4.16%         4.10%         4.77%	(18m)           (18m)           36,363,637         36,363,637         36,363,637         36,363,637           12.59         12.75         13.60         13.93           0.85         0.69         1.40         1.17           0.52         0.54         0.84         0.58           60.86%         78.63%         60.00%         49.64%           12.50         13.16         11.75         11.02           4.16%         4.10%         4.77%         5.26%



Annualised



Equity (NAV) (in m€)

<sup>\*</sup> Over a financial year of 18 months

### A15 Maasvlakte-Vaanplein



Al5 Maasvlakte-Vaanplein is a public-private partnership for the construction, financing, and long-term maintenance (DBFM) of roadworks to improve traffic flows and road safety on a 37-kilometre stretch of the A15 motorway south of Rotterdam that runs to and from the port. The project is a PPP based on an availability contract with a total construction cost of approximately €750 million. The public party in the partnership is Rijkswaterstaat, the Dutch executive agency for Infrastructure and Water Management. Construction was carried out by a consortium of construction companies that included Ballast Nedam, Strukton, and Strabag. The infrastructure was completed and taken into operation in 2016. The 20-year maintenance period runs until 2036.

#### Brabo I



Brabo 1 is a public-private partnership set up for the construction, financing, and long-term maintenance (DBFM) of light rail infrastructure in the eastern part of Antwerp (extensions to Wijnegem and Mortsel/Boechout) and a maintenance depot in Wijnegem. The project provides a fast light rail link between Antwerp city centre and the more remote municipalities around the city. It enables e.g. a fast connection between the shopping centre in Wijnegern and Antwerp city centre. With a total construction cost of around €125 million, the project was developed by a consortium of construction companies that included Besix, Frateur-De-Pourcq, and Willemen and has been operational since 2012. A fee will be paid to the project over a period of 35 years (until 2047) for providing the infrastructure to De Lin public transport operator and Flanders' Roads and Traffic Agency.



























# **Higher Education Buildings**



Higher Education Buildings is a public-private partnership created for the development, financing, and long-term maintenance (DBFM) of new university buildings at six locations in Ireland. With a total budget of €250 million, this project will deliver roughly 38,000m2 of new space on campuses to accommodate 5.000 additional students.

The project is handled by a consortium made up of Irish construction group JJ Rhatigan & Company and Sodexo, with the latter taking care of maintenance and facilities services. This 25-year project, that will run until 2025, will become available later this year.

#### **Hortus Conclusus**



Hortus Conclusus is a public-private partnership for the realisation, financing and long-term maintenance (DBFM) of a prison for 440 detainees in Antwerp. The project is a PPP based on an availability contract with a total realisation value of approximately €200 million. The public counterparty is the Regie der Gebouwen. It will be realised by a consortium of the contractors Jan De Nul and EEG. The project will be operational mid-2026 and has a duration of 25 years (until 2051).





































### L'Hourgnette



L'Hourgnette is a public-private partnership for the construction, financing, and long-term maintenance (DBFM) of a detention centre for 300 detainees in the Belgian town of Marche-en-Famenne, L'Hourgnette is responsible for providing the infrastructure and various support services. for which it receives an availability fee from the Belgian Federal Government Property Agency. L'Hourgnette has engaged a consortium of contractors that includes Eiffage and Sodexo to operate the infrastructure and provide the support services. The project with a total construction cost of around €60 million has been operational since 2013 and will run for 25 years (until 2038).

#### Prinses Beatrix Lock



The Princess Beatrix Lock is a public-private partnership for the construction, financing, and long-term maintenance (DBFM) of the Netherlands' largest inland navigation lock. Located in the Lek Canal, the most important waterway connection between the ports of Rotterdam and Amsterdam, the lock is used by around 50,000 vessels per year.

The project is a PPP based on an availability contract with a total nominal value of approximately €178 million. The public party in the partnership is Rijkswaterstaat, the Dutch executive agency for Infrastructure and Water Management. Construction was handled by a consortium of construction companies that includes Besix, Jan De Nul, Heijmans Infra, and Martens & Van Oord Aannemingsbedrijf. The infrastructure was completed and taken into operation in 2016. The 30-year maintenance period runs until 2046.

















40.63%













#### Public Infrastructure

# **Participations**

### Social Housing Ireland



Social Housing Ireland is a public-private partnership for the construction, financing, and long-term maintenance of the first development of social housing units around Dublin. Building work was completed in 2021.

The public-private partnership with the Department of Housing and Dublin City Council includes 534 residential units at six locations in the Dublin area, on Ireland's east coast. The urgently needed new dwellings, which form part of a wider plan to tackle Ireland's housing shortage, were built by John Sisk & Son. Choice Housing is responsible for maintenance and service provision.

The project has a construction cost of approximately €120 million, and a fee will be paid for the provision of the residential units over the 25-year contract term (up to 2046).

#### SPI.RO



SPI.RO is a public-private partnership for the construction, financing, and long-term maintenance (DBFM) in relation to the redevelopment and maintenance of the Brussels Airport interchange on the Brussels Ring motorway.

The consortium consisting of the contractors Jan De Nul and Willemen, and TINC is responsible for the design, the building, the financing and the maintenance of the infrastructure in return for availability fees paid by the Flemish Agency for Roads and Traffic.

The project with a value of around €350 million has a term of 34 years (until 2058). Construction works started in October 2024 with availability expected in 2028.

























#### Via All



Via AII is a public-private partnership for the construction, financing, and long-term maintenance (DBFM) of a 12-kilometre motorway link to connect the port of Zeebrugge with inland areas. This road was opened early September 2017.

The construction cost of the project was approximately €450 million. Via A11 NV is responsible for providing the infrastructure, for which it relies on a consortium of contractors that includes Jan De Nul, Aswebo, Franki Construct, Aclagro, and Algemene Aannemingen Van Laere. The project has a term of 30 years (up to 2047).

#### Via R4 Ghent



Via R4 Ghent is a public-private partnership for the closure, financing, redevelopment, and long-term maintenance (DBFM) of the R4 ring road around Ghent. The construction cost of the project was approximately €70 million and the redeveloped ring road was opened in 2012. The public party in this partnership is Flanders' Roads and Traffic Agency. Via R4 Gent NV is responsible for providing the infrastructure, for which it relies on a consortium of contractors that includes Antwerpse Bouwwerken (Eiffage), Besix, and Stadsbader. The project has a term of 30 years (up to 2044).

39.06%

























#### Berlare Wind



Berlare Wind is an onshore windfarm in the municipality of Berlare in Belgium. The windfarm is made up of four Enercon E-82 2.3MW wind turbines with a total output of 9.5MW.

### Kreekraksluis



Kreekraksluis windfarm is an onshore windfarm on and near the Kreekraksluizen locks in the Scheldt-Rhine Canal in the municipality of Reimerswaal in the Dutch province of Zeeland. The windfarm has 16 Nordex turbines with a total capacity of approximately 40MW.



























# Kroningswind



Kroningswind is an onshore windfarm on the island of Goeree-Overflakkee in South Holland, located on farmland between the towns of Stellendam and Middelharnis. The windfarm consists of 19 Vestas turbines with a total capacity of approximately 80 MW.

#### Lowtide



Lowtide is made up of 23 solar power plants in Flanders with a total generation capacity of 6.7 MWp. The power is mostly used by local industrial customers.











### Nobelwind



Nobelwind is an offshore windfarm located 46km off the Belgian coast. The windfarm consists. of 50 MHI Vestas wind turbines with a total capacity of 165 MW.

### Solar Finance



Solar Finance consists of 48 solar power plants in Flanders with a total generation capacity of 18.9 MWp. The power is mostly used by local industrial customers.





























## Storm Group



Storm Group is a Belgian developer and operator of renewable energy projects. In addition to the realisation of new wind farms, accommodated since 2011 under Storm Wind Belgium and Storm Wind Ireland, Storm Group is also planning some large-scale battery storage projects and a network of fast charging stations for electric vehicles in partnership with Q8. For TINC, the commitment to Storm Group amounts to €30 million. This investment commitment is expected to be effectively invested during 2025.

## Storm Wind Belgium



Storm Wind Belgium is a portfolio of onshore windfarms in Belgium. The portfolio consists of 56 turbines with a total capacity of approximately 185 MW.



























### Storm Wind Ireland



Storm Wind Ireland is an onshore windfarm in County Offaly, Ireland. The windfarm has four turbines with a total capacity of approximately 11MW.

### Sunroof



Sunroof consists of 19 solar power generation facilities (17 in Flanders and 2 in Wallonia) with a total production capacity of 11.7 MW. A substantial part of the power is used locally, while the remainder is fed into the grid.



























### **Zelfstroom**



Zelfstroom operates a portfolio of solar power systems installed on residential rooftops in the Netherlands. The solar systems are rented to private homeowners. Through its hire purchase concept, Zelfstroom has facilitated the roll-out of solar power systems and accelerated the shift towards the energy transition and energy independence. The company does not rely on subsidies or support mechanisms.

Since 2014, Zelfstroom has installed solar power systems for approximately 25,000 homeowners and SMEs under its hire purchase model, enabling its customers to make their homes and businesses more sustainable.

The portfolio in which TINC has invested, comprises around 1,520 rental agreements with a capacity of 19 MWp.











Digital Infrastructure

Participation

# **NGE Fibre**

NGE Fibre is a bundle of operational fibre optic network concessions located in France's Grand Est region, near the Belgian border.

These networks are part of France's 'Plan Très Haut Débit' investment programme, which aims to roll out super-fast internet access in the French regions. With a joint coverage that extends to approximately 1.4 million homes, these networks are operated as 'neutral and open networks', which means that the infrastructure is available for rent or lease by any network operator looking to scale up their network capacity.



Stake











Digital Infrastructure

#### Participation

# **GlasDraad**

GlasDraad was founded in 2017 on the initiative of TINC to provide residents and businesses in rural parts of the Netherlands access to a super-fast, reliable, and affordable fibre optic network.

GlasDraad creates network connections based on actual demand from residents and companies who do not yet have broadband internet access. It then operates these networks based on an 'open access' model, which means that multiple service providers can provide customised content and packages to their customers over the GlasDraad network. GlasDraad receives recurring fees from internet service providers who deliver their content over the network to end users, as well as fees from end users.

In April 2023, GlasDraad sealed a partnership deal with Dutch company Glaspoort, a joint venture of KPN and APG (the administration and investment arm of Dutch public pension fund ABP), which is also active in the roll-out of fibre optic networks in the Netherlands. The two partners' geographic complementarity enables them to considerably accelerate the roll-out of superfast fibre optic internet in the Netherlands: GlasDraad operates mainly in rural areas, while Glaspoort operates in smaller municipalities, villages, and industrial estates. Under this partnership, Glaspoort acquired a 50% stake in GlasDraad, with an option to acquire a 100% stake in the long term at a price to be based on, among other things, the number of connections and the number of active users of the network.



TINC and Glaspoort will jointly invest in GlasDraad's development capacity in order to achieve their roll-out ambitions in the Netherlands. The pooled expertise of Glaspoort and GlasDraad and the use of the latest technologies will undoubtedly benefit the customer's experience. The two companies' open access network will offer access to telecommunications providers.

# **Datacenter United**

Datacenter United owns and operates 13 data centres in Belgium and provides scalable and reliable colocation services and related services (such as connectivity) to a wide range of customers. As the only Belgian player, Datacenter United has a TIER IV data centre. the highest attainable security level.

TINC acquired a 75% stake in Datacenter United in 2020. After a number of acquisitions, the company has grown from a small local player to an established value in the Belgian data centre landscape with 9 state-of-the-art Tier III/IV data centres strategically located at 8 sites in Flanders and Brussels and offering colocation services. Here, critical applications and data of companies are housed in optimal conditions in secure server racks. In October 2024, TINC reached an agreement to divest its economic stake in Datacenter United to 47.5% with a partial sale to Cordiant Digital Infrastructure Limited, an investor specialising in digital infrastructure. Together with Cordiant, TINC will provide to Datacenter United additional capital for the acquisition of the Belgian data centre activities of Proximus, as a result of which Datacenter United now has 13 data centres. with the possibility of expansion at the existing locations. The company is thus well positioned to respond to the increasing demand for digital infrastructure. With a strong balance sheet, minimal debt position and ambitious shareholders, Datacenter United is in an excellent position to capitalise on consolidation opportunities and expand its customer base from colocation to hyperscale solutions.



Stake

47.5%











#### De Haan Vakantiehuizen



De Haan Vakantiehuizen owns 347 holiday homes at the Center Parcs holiday park in De Haan.

Located in the Belgian coastal town of De Haan, 500 metres from the beach, the holiday park covers 333 hectares, has a large tropical water park and offers leisure activities such as shopping, dining, bowling and many outdoor sports. The holiday park is operated by Pierre & Vacances, the European leader in tourist accommodation, under the Center Parcs De Haan brand.

De Haan Vakantiehuizen receives inflation-linked rental payments from Pierre & Vacances under a long-term lease agreement. Pierre & Vacances is responsible for the operation, maintenance and repairs of the holiday cottages.





### GaragePark



Headquartered in Blaricum (NL), GaragePark develops and operates innovative multifunctional storage and work spaces.

GaragePark has built and developed more than 50 parks in the Netherlands, with approximately 5,000 individual garage units. These units are an ideal place for SMEs to safely store equipment and stock or to carry out occasional work. GaragePark sets itself apart by offering proximity, 24/7 access. secure and low-maintenance storage units, and by generating its own energy through solar panels. The GaragePark concept is an efficient tailor-made solution for small businesses such as plasterers. painters, plumbers, as well as for online retailers, event organisers, city logistics, and in general for all SME owners. TINC has committed to invest €25 million over the period 2022-2025 as GaragePark develops new parks.

www.garagepark.nl









#### Obelisc



Right in the heart of Belgium's largest biotech cluster in Ghent stands Obelisc, a state-of-the-art business centre dedicated to supporting biotech companies.

This ultra-modern business centre has separate units available to let and offers extensive support and resources for ambitious companies, enabling them to maximise their growth and develop the groundbreaking medical advances of tomorrow. Obelisc offers 7,500m² of fully modular laboratory and office space and counts firms such as Johnson & Johnson among its customers.

www.obelisc.be





The Eemplein car park is located in the Dutch city of Amersfoort and has 625 underground parking spaces. The plaza above it has a combination of shops, offices, flats and recreation facilities. Above the car park there is a Pathé cinema, an Albert Heijn supermarket, a MediaMarkt store and multiple apartment complexes.

The income is generated through the sale of short-term parking tickets, prepaid parking cards, and subscriptions for residents and businesses. The variety of activities above the car park, in an environment where development is in full swing, makes the car park an attractive participation.

50%



















#### Réseau Abilis



Réseau Abilis comprises a growing network of specialised residences that provide life-long residential care to people with special needs at 26 sites in Wallonia and Brussels in Belgium, as well as in France and the Netherlands. The residences house about 1100 people with a wide range of intellectual disabilities, who live in care units ranging from single-person flats to larger living units, depending on their level of independence. The aim is to integrate the residents into the local community, to allow them to stay connected with family and relatives, and to ensure they receive high-quality care. The residences are operated by around 800 full-time Réseau Abilis employees. For the often life-long care of its residents, Réseau Abilis receives contributions from public authorities. Réseau Abilis then pays an inflation-linked rental fee to TINC for the use of the residences under a long-term agreement. TINC also holds a minority stake in Réseau Abilis itself, which allows TINC to monitor the quality of the care provided.

www.abilis.be

Stake

**67.5**%







### Yally



In September 2022, TINC launched Yally, an initiative to buy existing residential properties in and around major Belgian cities, make them more energy efficient and let them out.

Yally aims to maximise comfort and reduce total housing costs by integrating smart technologies into the homes, renovating the properties to reduce energy bills, and providing all-round service via the MijnYally.be online portal. TINC has committed to invest €40 million over the 2024-2026 period as Yally develops further.

yally.be

Stake

66.67%











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